

Sales Agent MEA (m/f/d)

For over 40 years, Schramm has developed and produced synthetic yarns to supply to clients throughout Europe and around the world. With a continued and dedicated focus on innovation and quality, Schramm works closely with partners to ensure product lines offer exceptional artificial grass yarns which are easy and consistent to tuft.

Our Mission

For our partners to succeed, we lead on quality.

For our partners to innovate, we live for development.

For our partners to grow, we embrace challenges.

Established in 1979 and headquartered in Rahden, Germany, Schramm develops and produces synthetic yarns for clients throughout Europe and around the world. We work closely with our partners to ensure product lines offer exceptional artificial grass yarns which are easy and consistent to tuft.

Our skilled and knowledgeable team is in place to ensure every stage of working with Schramm is straight-forward for our clients. From product development and technical information, through to sales and delivery, our clients' needs and high expectations stand at the core of how we operate.

As we continue to grow and work with clients around the world, we are now looking for an experienced and proactive Sales Agent (m/f/d) for the MEA region.

Responsibilities

- Acquisition and retention of customers across the MEA region.
- Establish new relationships with key regional stakeholders, including commercial partners.
- Coordinate and manage orders from point of sale through to delivery of product.
- Build and maintain a good level of technical product knowledge.
- Develop positive working relationships with colleagues, clients, and other stakeholders.

Profile

- Proactive and able to work independently towards an agreed sales strategy.
- Well-organized.
- Communicative and engaging.
- Fluency required to a professional level in English and Arabic. Turkish fluency is beneficial.

Experience

- Must have experience working in the artificial turf industry.
- Must have experience working in the MEA region.

Offer

- Competitive salary plus sales-based commission.

If you are interested in applying for this position, send your CV (pdf) by email to:
personal@schramm-garne.de

If you have any questions, please do not hesitate to contact us at: +49 (0) 5771-97010.